

Expense Reduction Analysts (“ERA”) partners with NBDA

ERA helps organizations unlock extra cash flow out of their supplier base, allowing them to put that extra cash back in to their business. ERA has over 800 consultants and analysts who specialize in specific expense categories, bringing intimate knowledge of supplier industries that are not available to our clients’ internal procurement resources. Armed with the right knowledge and tools, we help our clients get better value from their suppliers without any sacrifices in quality and service. Have you ever asked yourself....

Are there opportunities to recover cash flow from my suppliers?

Where can I find these opportunities?

How much cash flow could I recover?

Where do I start?

If any of these situations sound familiar, then perhaps we can help. If you think that your organization has already done all that can be done to reduce costs, then allow us to validate those efforts and work with you on a contingency basis – if there are no savings, then there will be no fee.

While all clients do what ERA does, namely analyze their expenses, our clients receive incremental value by engaging ERA because of our leverage with suppliers and our deep expertise in the categories we analyze. The 15,000 successful cost reduction projects we have delivered for our clients were in the following categories:

- Bank Fees
- Chemicals
- Cleaning Services and Supplies
- Employment Services
- Energy & Utilities
- Equipment Maintenance & Leasing
- Factory Consumables
- Fleet Management
- Food Services
- Freight (LTL, TL, International)
- Information Technology
- Insurance (PC, Health, Workers’ Comp)
- Laboratory Supplies
- Logistics
- Medical Supplies
- Merchant Card Fees
- Office Supplies
- Packaging
- Payroll Processing
- Printing

- Records Management
- Security
- Small Package Freight
- Telecommunications (Data, voice, mobile)
- Temporary Labor
- Travel (air, hotel, car rental)
- Uniforms & Linens
- Waste Management

NBDA is happy to announce its partnership with ERA and the benefits this will bring to its Members. ERA has agreed to discount its fees by 5% to Members, or to pay a 5% referral fee for any introductions made by Members that lead to a successful engagement with a client. The 5% referral fee can be paid to a person, organization, or a charity of choice.

[www.expensereduction.com](http://www.expensereduction.com)