

Mark W. Montgomery
Houston City President
BBVA Compass Bank

Mark serves as Houston City President of BBVA Compass and is responsible for management of all aspects of the Commercial Banking, Commercial Real Estate and Large Middle Market lines of business.

Mark got his start in banking when he joined Allied Bank's training program in 1984. During his 4½ year tenure, he spent time in the workout and loan review departments. In 1988, Mark joined First City National Bank in a loan review position and eventually reviewed all bank departments including International, Energy, Wealth Management, Commercial, Leasing and Real Estate. Mark joined the ranks as a client manager in 1990 and began to cultivate a loyal commercial following by focusing on value added solutions. In 1993, he joined Southwest Bank of Texas as a client manager. In 1994, Mark joined Nations Bank which later became a part of Bank of America. While at Bank of America, using the same value added approach, Mark grew the commercial portfolio from scratch to one of the largest in the Houston market. In 2007, Mark accepted a position as the Commercial Banking Sales Performance Executive for the Midwest and Southwest. While in this role, he improved the results of 300 relationship managers in 18 states. In 2008, Mark joined BBVA Compass as manager of the Houston Commercial Bank and was later promoted to Houston City President in 2010. Since joining BBVA Compass, the bank has improved its depository market share to 4th in Houston. Mark is proud of the BBVA Compass culture of client care. The BBVA Compass team places the client at the center of what we do, focusing on understanding a client's needs, goals and opportunities toward unlocking value for them. Mark is passionate about building the BBVA Compass brand within the community. He is committed to hiring talented bankers who are passionate about clients needs and offer value to local entrepreneurs and their families.

Current and Previous Professional and Civic Activities:

Mark takes an active role in multiple Houston organizations, including:

Board Member, Rebuild Houston

Board Member, Prepared for Life

Board Member, Rice Alliance

Board Member, The Woods Project

Advisory Committee Member, BBVA Compass Foundation

Education: B.B.A., Finance with a minor in Economics, University of Texas at Austin